

Washington-Oregon Community Networking Group

Developing new business opportunities in Washington and Oregon

Monthly meeting

Monday, September 21, 2026

12:00 pm – 1:00 pm Pacific Time

What is Washington-Oregon Community Networking Group?

- We are a community-based organization that serves both Washington and Oregon.
- Our virtual monthly meeting is a welcoming space to learn, share information, and connect with small businesses and organizational representatives to start building business relationships and partnerships.
 - During the first half of our meeting, we share and discuss opportunities to develop new business.
 - In the second half of our meeting, we engage in facilitated networking, guided by our facilitators and advisors.

Our Facilitation Team

Name	Role	Organization	Expertise
Ryan Taylor	Organizer & Facilitator	Golden Gift Consulting / GHS Communications	Management & Business Development Consultant, Communications & Marketing
Cedric Austin	Organizer & Facilitator	WA State Dept. of Enterprise Services	Community Engagement Specialist, Procurement Inclusion and Equity Program, Public Works Business Diversity Program
Barbara Alexander-Brown	Guest Facilitator & Advisor	WA State Dept. of Transportation	Economic Opportunities & Compliance Specialist – Interstate Bridge Replacement Project, Management & Business Development Expert
George Frost	Advisor	GW Frost & Associates LLC	Principal Consultant - Supplier Diversity & Business Development, Communications & Outreach, Community Engagement
Daniel Seydel	Advisor	Platinum Group & Entrepreneurial Institute of WA	Principal Consultant - Management & Business Development Consultant
Veronica Ybarra	Moderator & Advisor	Golden Gift Consulting / GHS Communications	Small Business Consultant, Proposal Writing, Business Development, Communications & Marketing

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Upcoming Business Opportunities

Interstate Bridge Replacement Project - RFQ

The Interstate Bridge Replacement (IBR) Program has released a Request for Qualifications (RFQ) for the Columbia River Bridge Replacement (CRBR) project. Responses are due Wednesday, Sept. 30. The RFQ and procurement information are available on the [Washington State Department of Transportation's \(WSDOT\) Contract Webpage](#). Following the RFQ release, IBR is hosting a hybrid (in-person and online) Voluntary Submitters Meeting on Tuesday, Aug. 25 for firms interested in pursuing this opportunity.

Columbia River Constructors - JV Team

- **Columbia River Constructors a JV (CRC)**, a joint venture between Kiewit, Guy F. Atkinson Construction, and Traylor Bros., Inc. is preparing to respond to the Request for Qualifications for the Columbia River Bridge Replacement Project, issued by the Washington State Department of Transportation (WSDOT).
- The Project is a major component of the Interstate Bridge Replacement (IBR) Program, replacing the existing I-5 bridges between Portland, Oregon and Vancouver, Washington with two new multimodal crossings.
- The scope of work includes upgraded highway connections, reconstructed interchanges, enhanced local roadway networks, a shared-use bicycle and pedestrian path, and accommodations for future light rail transit. Construction will be phased to maintain traffic flow, incorporate a modern tolling system, and remove the existing bridge structures.

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Columbia River Constructors - Interested Scopes

Design & Professional Services:

- Administrative Support
- Civil/Structural Design
- Environmental
- Material Testing
- Survey

Construction:

- Asphalt Paving
- Boring-Directional Drilling
- Clear & Grubbing
- Electrical/Lighting/ITS
- Environmental
- Fencing
- Flatwork
- Grading
- Grinding/Grooving
- Guardrail & Signs

- Joint Sealing
- Landscaping/Erosion Control
- Metal Decking
- MSE Walls
- Pavement Marking & Striping
- Pile Driving/Drilled Shafts
- Pothole Utilities - Vac Truck
- Quality Control
- Rebar/Post Tensioning
- Removals & Demolition
- Saw cutting
- Street Sweeping
- Structural Steel
- Survey
- Traffic Control
- Trucking
- Tug Service/Crew Boat
- Utilities & Drainage

Materials/Supply:

- Aluminum Windows
- Doors, Frames & Hardware
- Food Service Equipment
- Furniture
- Manufactured Casework
- Metal Buildings
- Misc. Metals
- Modular Vehicle Wash System
- Overhead Doors
- Parking Control Equipment
- Precast Concrete
- Raised Access Flooring
- Resinous Flooring
- Security Systems
- Signage
- Structural Steel
- Window Coverings

Interstate Bridge Replacement Project - Upcoming Events

CONTACT US

Email:
IBROpportunities@kiewit.com

Subcontractor Portal:
lead.me/BuildIBRwithCRC





Washington-Oregon Local Construction Projects

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Washington-Oregon Local Consultant Projects

WASHINGTON SAVES PROGRAM ADMINISTRATION AND INVESTMENT MANAGEMENT SERVICES



Interested bidders: On behalf of the Washington Saves Governing Board (“Board”), thank you for your interest in contracting with the State of Washington to provide services for the Washington Saves Retirement Savings Program (“Program”). To ensure a fair and transparent procurement process that is open to all qualified vendors, Washington’s Procurement Code for Goods/Services ([RCW 39.26](#)) requires that this procurement be conducted through a competitive solicitation process.

The Competitive Solicitation consists of this document and the exhibits included in the summary table attached as ***Appendix A – Summary Table of All Included Exhibits & the Required Bid Submittals.***

COMPETITIVE SOLICITATION DEADLINES		
ITEM	DATE	
Competitive Solicitation Posting Date:		August 24, 2026
Virtual Pre-Bid Conference:	September 1, 2026 at 10:00am (Pacific Time) Attend via Teams Weblink: https://teams.microsoft.com/meet/225734653781345?p=v46ccTFjENe4xh5D8S Call In: 833) 322-1218, 279892848#	
Requested Notice of Intent to Submit	September 3, 2026	
Question & Answer Period:	Deadline for Submitting Questions:	September 15, 2026 11:59 pm (Pacific Time)
	Anticipated Deadline for Answers:	September 23, 2026
Deadline for Submitting Bids:		October 9, 2026 11:59 pm (Pacific Time)
	Optional Demonstrations	November 2-5, 2026
Anticipated Announcement of:	Apparent Successful Bidder(s):	November 18, 2026
	Contract Award(s):	December 1, 2026

WASHINGTON SAVES PROGRAM ADMINISTRATION AND INVESTMENT MANAGEMENT SERVICES

SUMMARY TABLE OF ALL EXHIBITS & THE REQUIRED BID SUBMITTALS		REQUIRED BID SUBMITTAL
EXHIBIT AND DESCRIPTION	REQUIRED BIDDER ACTION	
Exhibit A – Bidder’s Certification Identifies required information that Bidder must provide and states required Bidder certifications.	Bidder <u>must</u> complete Exhibit A – Bidder’s Certification, as specified therein, and submit it as part of Bidder’s bid.	Yes Required
Exhibit B – Scored Non-Cost Factors Includes separate response forms for Program Administration Services (Category 1), Investment Management Services (Category 2), and Integrated Program Administration and Investment Management Services (Category 3). Identifies scored performance requirements for Bidder’s Services and/or Bidder’s performance capability that <u>exceed</u> the minimum required specifications set forth in Exhibit D – Contract and provides Bidders an opportunity to compete to demonstrate additional value that will be evaluated and scored.	Bidder <u>must</u> complete Exhibit B – Scored Non-Cost Factors form applicable to the service category for which the bidder is submitting a bid, as specified therein, and submit it as part of Bidder’s bid. Note: Awarded Bidders who receive evaluation points for any included Non-Cost Scored Performance Specifications will be required to include such additional performance specifications for Bidder’s Services and/or Bidder’s Performance in the awarded Contract.	Yes Required
Exhibit C – Bid Price Includes separate pricing sections for Program Administration Services, Investment Management Services, and Integrated Program Administration and Investment Management Services. Provides the template and bid pricing information that Bidders must use to provide bid pricing.	Bidder <u>must</u> complete the Exhibit C – Bid Price section applicable to each service category for which bidder is submitting a bid, as specified therein, and submit it as part of Bidder’s bid.	Yes Required
Exhibit D – Contract Provides the Contract form that awarded Bidders will execute with the Board.	Bidder <u>must</u> review Exhibit D – Contract and timely submit to the Procurement Coordinator, in writing, any issues pertaining to the Contract terms and conditions during the Question & Answer Period. Note: Bids that are subject to substantive Contract modifications that the Board has not agreed to and that the Board has not included in an amended/revised Exhibit D – Contract, posted to WEBS, will be rejected as nonresponsive.	No

Medical Claims Administration (RFP)

Medical Claims Administration (RFP)

Category: **Consulting Services**

Proposal Due Date: **October 9, 2026,
12:00PM**

Pre-Proposal Conference: **September
22, 2026, 10:30AM, Virtual**

Amount: **Not to Exceed (NTE) \$14M**

Goal: **No goal (WMBEs and Small
Businesses are encouraged to
participate and pursue as the prime)**

The Port is requesting proposals from interested and qualified Medical Claims Administrators for the two Port of Seattle's self-insured medical plans that have approximately 1146 enrolled employees and covers 2,406 total lives.

The goal of this solicitation is to find a collaborative medical claims administrator partnership that has the technology expertise to adjudicate claims, wide network with strong contractual terms, and innovative solutions to help support members while curbing cost. [More Information](#)

PeopleSoft Technical Services IDIQ

PeopleSoft Technical Services IDIQ

Category: Consulting Services

Proposal Due Date: October 14, 2026,
12:00PM

Pre-Proposal Conference: September
21, 2026, 9:00AM, Virtual

Amount: Not to Exceed (NTE) \$1.9M

Goal: WMBE Goal 6%

The Port of Seattle (Port) expects to utilize Consultant positions to assist in accomplishing a wide range of projects over the next five years in support of our PeopleSoft and Oracle Taleo applications including:

- PeopleSoft Human Capital Management (HCM) version 9.2 (Human Resources, Benefits Administration, Time and Labor, Payroll for North America, ePerformance, Employee Self-Service, and Manager Self-Service).
- PeopleSoft Financials version 9.2 (Accounts Payable, Purchasing, General Ledger, Project Costing, Billing, Accounts Receivable, Asset Management).
- Oracle Taleo for Recruiting. [More Information](#)

Forecasted/Likely State Agency Opportunities

Agency	Forecasted / Likely Consulting Opportunity	Type	Expected Window	Notes
Commerce	Economic Development & Competitiveness Strategic Plan – Phase 2	Forecast	Late 2026–Spring 2027	Phase 1 closed Aug 2026; multi-year strategic plan.
Commerce	Community Development Technical Assistance	Recurring	FY26–27	Rural communities, housing, small business TA.
Commerce	Housing Program Evaluation & Policy Consulting	Forecast	FY26–27	Driven by legislative appropriations & HUD cycles.
DSHS	Program Evaluation & Performance Measurement	Recurring	Fall 2026–Summer 2027	DSHS is the largest consulting purchaser statewide.
DSHS	Behavioral Health Policy & Data Consulting	Forecast	FY26–27	Medicaid & federal block-grant cycles.
DSHS	Communications & Stakeholder Engagement	Forecast	FY26–27	Rebids every 2–3 years.
HCA	Interoperability & Prior Authorization Modernization	Forecast	Late 2026–2027	CMS compliance; RFI already active.
HCA	Medicaid Policy Analysis & Program Evaluation	Recurring	FY26–27	Predictable rebid cycles.
OSPI	Federal Grant Compliance & Monitoring Consulting	Recurring	FY26–27	Title programs, federal reporting cycles.
OSPI	Program Evaluation (Title, SPED, Early Learning)	Forecast	FY26–27	Recurring evaluation needs.
OSPI	Communications & Outreach Support	Forecast	FY26–27	Legislative & statewide initiative support.
DOH	Public Health Program Evaluation	Forecast	FY26–27	Grant-funded program cycles.
DOH	Communications & Public Awareness Campaigns	Recurring	FY26–27	Health promotion campaigns rebid frequently.
WaTech	Cybersecurity Assessment & Modernization Consulting	Forecast	FY26–27	Statewide IT modernization.
WaTech	Cloud Migration & Enterprise Architecture Consulting	Recurring	FY26–27	Multi-year modernization roadmap.
DES	Organizational Development & Workforce Training	Recurring	FY26–27	Regular OD/training contract cycles.
DES	Procurement Modernization Consulting	Forecast	FY26–27	Linked to statewide procurement system upgrades.

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Washington State Events

Sound Transit Outreach Reminder: Sound Transit

Onboarding Session on Thursday, October 1st designed for **new and existing contractors, businesses, and recently awarded contract holders**. This session will provide essential information on managing your Sound Transit contracts and understanding key responsibilities.

What You'll Learn

- Prime Contractor / Consultant / Vendor Responsibilities
- Subcontractor / Subconsultant / Supplier Expectations

Contract Provisions & Compliance

- B2Gnow reporting requirements
- Procurement & Invoicing Best Practices
- DBE / Small Business Inclusion

Labor Requirements

- Including Project Labor Agreements (PLAs)
- Helpful Resources & Agency Contacts
- Upcoming Contracting Opportunities

Event Details

Location: TABOR 100 – Sound Transit Room OR virtual

[7100 Fort Dent Way, Suite 100, Tukwila WA 98188](#)

Parking: Free parking is available.

Date: Thursday, October 1st

Time: 10:00AM – 11:00AM

Sign up for a 2026 Session here: [RSVP Here](#)

This is a great opportunity to **connect with Sound Transit**, learn about compliance requirements, and prepare for success on current and future contracts.

For additional information or assistance, please contact

CivilrightsDBE@soundtransit.org

Oregon Department of Transportation - Upcoming Events

2026 TERO Contractor Certification Opportunities

If a prime contractor wants to bid on a TERO contract, they must receive TERO certification with the particular TERO involved.

Below is a simplified breakdown of upcoming training dates and formats:

[Warm Springs TERO Workshops](#)

4th Quarter: Wednesday, Nov 4 (9 AM–12 PM, Zoom)

Cost: Advanced training starts at \$650; additional attendee pricing available

[Grand Ronde TERO Workshops](#)

4th Quarter: Thursday, Dec 10 (10 AM, Zoom)

Cost: Registration \$650; One-on-one training \$950

[Umatilla TERO Workshop](#)

4th Quarter: Thursday, Nov 5 (1–3 PM, Virtual or In-Person)

Cost: Early registration \$650; At-the-door \$750

2026-2027 Construction Training Schedule

The 2026–2027 Construction and Inspector training schedules are now posted, and enrollment is officially open. To view or register for courses, you'll need to set up a [Workday Learning account](#).

Upcoming In-Person & Virtual Courses (Salem):

- ADA Curb Ramp Inspector/Contractor Training In-Person | 10/26-29
- Erosion Sediment Control Manager Training | 11/3
- Environmental Construction Inspector Training | 11/4-5
- General Construction Inspector Training | 12/7-11

Enrollment early in the season is strongly recommended, as classes later in the year are at higher risk of cancellation due to low enrollment.

For more information visit the [ODOT Construction Training webpage](#)

Oregon Department of Transportation - Upcoming Events

This fall, Oregon Department of Transportation will be putting on their [Contract Compliance trainings](#). These trainings are designed to support contractors, construction assistants, consultants, and local partners working, or planning to work, on ODOT construction projects.

The training sessions will provide guidance on contract requirements, compliance expectations. Prime and Subcontractors, and Consultants will benefit from this training

This is complimentary training. It is offered virtually only on [Workday](#). You can attend any training date no matter your region.

- Region 1 (Portland/Metro) – Thursday, Oct 29, 2026
- Region 2 (Mid-Willamette Valley) – Tuesday, Nov 17, 2026
- Region 3 (Southern Oregon) – Tuesday, Nov 10, 2026
- Region 4 (Central Oregon) – Thursday, Nov 5, 2026
- Region 5 (Eastern Oregon) – Monday, Nov 9, 2026

Agenda for all trainings:

10:00am - 12:00pm: Contract Compliance with OECR

12:00pm - 1:00pm: Lunch break

1:00pm - 4:30pm: Labor Compliance with BOLI

Register:

[ODOT - OECR - 2026 Civil Rights Contract and BOLI Labor Compliance Training - VIRTUAL](#)

Register on Workday (No cost or fees). Need a Workday account? Create an account [here](#):

[CCB \(Construction Contractors Board\) Continuing Education Credit](#) is available for this training

2026 Regional Contracting Forum

Overview

Celebrating 23 years of impact, RCF 2026 connects small, minority, women, and veteran-owned businesses with government purchasers.

Wednesday, October 7, 2026, at the Muckleshoot Events Center, 2402 Auburn Way S, Auburn, WA 98002.

Introduce your business to prime contractors, prime consultants and the region's largest government entities: City of Seattle, King County, Washington State Department of Transportation, University of Washington, Port of Tacoma, Washington State Office of Minorities and Women's Business Enterprises, Washington State Department of Enterprise Services, Sound Transit, Port of Seattle, City of Bellevue, City of Tacoma, Department of Social and Health Services, Department of Corrections, and others.

Attendees have the opportunity to meet government contracting representatives and network with contractors, consultants, and suppliers all at one event.

One-on-One Sessions

Businesses will have the opportunity to meet with prime contractors and prime consultants in one-on-one sessions during pre-scheduled interviews.

Attendees are encouraged to bring business cards, and/or brief marketing materials that include your firm's contact information, list of products and/or services you provide, and if applicable, current government contracts held.

Registration for the 1-on-1 sessions will open before October. Each business may sign up for **up to four (4)** meetings with different prime contractors or agencies.

Presentations of upcoming opportunities - The Regional Contracting Forum will present upcoming projects and bid opportunities from the region's largest government entities.

Who Should Attend? - Businesses interested in selling products and services, consultants, and contractors. Small, Minority, Women, Disadvantaged, and Veteran-Owned Businesses are encouraged to attend.

Other Upcoming Events

Port of Seattle:

Goods and Services Vendors Day

- 9/29/2026 9:00 AM - 5:00 PM
- 2711 Alaskan Way, Pier 69, Seattle, WA
- Meet and connect with purchasers from across the Port.



Networking and Relationship Building



Get to know people. Build relationships. Build partnerships.

What happens during our Networking and Relationship Building portion of the meeting?



During our facilitated networking section, we select a topic to discuss as a group. Small businesses, organizational representatives and other participants share their experience regarding the topic.



Participants and facilitators engage in active listening and discuss thoughts and ideas that could be helpful.

Today's Topics

Small Businesses: Ryan will provide...

General Contractors: Ryan will provide...

Organizational Representatives: Ryan will provide...



Questions

Do you have any questions
for our facilitators?



Thank You for Attending

Our next meeting will be held
on MS Teams on
October 19, 2026 at 12:00 pm.

